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SUMMARY of QUALIFICATIONS

- Over 30 years senior level leadership and project direction for changing healthcare business processes requiring innovative program development, integration and implementation, including, electronic health information exchange (HIE) initiatives, employer based medical insurance consulting, health plan development and operations, provider organizational development.
- Nationwide and State leadership in addressing the challenges of privacy and security disclosure requirements for HIE, including development of a consent management framework and consumer engagement materials.
- Management consulting with emphasis on implementation for health plans, health systems, government agencies and employers.
- Demonstrated line and project collaborative skills to envision, align and complete tasks on schedule and in settings where teams and stakeholders are often unaffiliated.
- MBA with concentration in Health Care, BA in Mathematics.

PROFESSIONAL EXPERIENCE - CONSULTING

Health Information Exchange Initiatives

Massachusetts Health Data Consortium, Waltham, MA. 2003 to Present

- Project Director, Massachusetts Health Information Security and Privacy Collaboration (HISPC) and Co Chair Multi State Consent Collaborative. Leading Massachusetts subcontracts for the Federal Office of Network Coordinator (ONC) that identified inter and intra state law disclosure requirements and organizational policies, practices and actions that challenge nationwide electronic HIE adoption; articulated a decision logic framework for consent management policy and practice priorities that serves to support administrative and technical requirements.
- Project Manager, MA SHARE MedsInfo-ED Pilot Project. Directed 1st generation community clinical data exchange project bringing medication history from six data sources through a customized technology switch to five emergency departments, included industry baseline on privacy and security requirements, contracting, evaluation, stakeholder reporting and fostering full community collaboration and consensus, lessons learned, and served as a foundation for MA SHARE RxGateway and ePrescribing initiatives.
- Project management for healthcare stakeholder Forums: NPI, e-Security, CIO

Medical Insurance

Crosby Benefit Systems, Inc., Newton, MA. 2001 to Present

- Employer focused benefits consulting, including impact of MA Health Reform law, utilization and financial monitoring and reporting, third party administration system integration, product design including high deductible products and health reimbursement account initiatives.

Provider Organizations

- HIPAA compliance, developed and directed educational/training programs, assessments, implementation for: Faulkner and Newton Wellesley Hospitals, Lowell General Physicians, Urban Medical Group, Massachusetts Medical Society, data aggregation firm, employers, and CMS - Medicare.
- Executive Direction, Central Massachusetts Health Partnership. Network of physician hospital organizations, accomplished: favorable health plan contracting, increased local-level provider decision-making on quality issues and cost efficiencies, medical management, risk sharing, information management and analysis.

CORPORATE POSITIONS

FIRST CONSULTING GROUP, Lexington, MA.

Director of Emerging Practices. Applied research: e-Health business, managed care and health system industry trends and future-focused business opportunities including consumerism, employer changing roles.

SCHEUR MANAGEMENT GROUP, INC., Boston MA.

Senior Vice President. Managed care consulting to provide strategic and tactical solutions to maintain and improve client positions in competitive marketplace, included organizational improvements, education and training, new product integration, financial modeling, compliance; clients included health systems, insurers, medical societies, HMOs, provider organizations, Medicare+Choice initiatives, government agencies and HMO regulators.

TUFTS ASSOCIATED HEALTH PLAN, Waltham, MA.

Vice President Network Operation. Start-up development and management of delivery-side of business: provider Networks, medical management programs, contracting, utilization/financial budgeting, IPA support and reporting.

- Designed Plan's initial external functional specifications and business activities including IPA "provider units" financial viability, contracting strategies, risk sharing methods, quality care programs and reporting
- Introduced utilization programs and automation to reporting methods and medical management
- Managed new product introductions, including PPO, POS, Medicare and ASO

PHYSICIANS HEALTH SERVICES, Bridgeport, CT.

Vice President of Operations. Directed MIS activities: selected, specified and installed first in-house managed care Information System: enrollment, premiums, claims processing, utilization data. Established and directed internal operations: claims processing, HR, new programs, regulatory service area expansion, FEHBP offering, Medicare Risk.

EDUCATION

- MBA, Health Care Management, BARUCH COLLEGE, CITY UNIVERSITY OF NEW YORK - MOUNT SINAI SCHOOL OF MEDICINE, NY. Foster G. McGaw Fellowship, Goldwater Fellowship Mt. Sinai Hospital.
- BA, Mathematics, COLLEGE OF NEW ROCHELLE, New Rochelle, New York.
- U.S. DEPARTMENT OF HEALTH AND HUMAN RESOURCES, OFFICE OF HMOs, Washington, D.C. Fellow, National HMO Management Fellowship, Program II.

SELECTED PUBLICATIONS AND PRESENTATIONS

- ONC, NHIN HISPC National Meetings – Project Findings and Lessons Learned, 2006-2008
 - HealthCare for All, annual meeting – “the e-Convenient Truth”, March 2007
 - Heinold J, Allen L, Stone D: *EHRs, PHRs and e-Prescribing: How Do the Pieces Fit Together?* Patient Safety & Quality Healthcare, 2007.
 - Halamka J, Heinold J, Fournier G, Stone D, Berry K: *e-Prescribing in Massachusetts: Collaboration Leads to Success, Patient Safety & Quality Healthcare*, 2006; 3(5):26-30.
 - Halamka J, Aranow M, Ascenzo C, Bates D, Berry K, Debor G, Fefferman J, Glaser J, Heinold J, Stanley J, Stone D, Sullivan T, Tripathi M, Wilkinson B: *E-Prescribing Collaboration in Massachusetts: Early Experiences from Regional Prescribing Projects*, JAMIA, May 2006.
 - Gottlieb LK, Stone EM, Stone DL, Dunbrack LA, Calladine J: Regulatory and Policy Barriers to Effective Clinical Data Exchange: Lessons Learned from MedsInfo-ED. *Health Affairs*, Volume 24, Number 5, pages 1197-1204, Sept/Oct 2005
 - CMS Medicare Managed Care Contractor Meeting – “HIPAA Transactions”, September 2003
 - Physicians: *Positioning Yourself for HIPAA*, Massachusetts Medical Society, Waltham, MA, October 2002
 - *Physician Options for EDI Claims Transactions*, Massachusetts Medical Society House of Delegates, 2001.
 - *HMOs in Trouble, Reading the Danger Signs*, Massachusetts Medical Society, Waltham, MA, June 1990
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